SAP license Management Services

Is your information about SAP licensing (being over-licensed, right sized or possibly under-licensed) measured or just an estimation? Are you ready for your SAP licence audit report or S/4HANA licence conversion?

Are you familiar with SAP Licensing inside and out? Our comprehensive coverage of the four major components of SAP licenses (Named Users, Engines, Database, and Digital Access) delves into their role in the SAP license agreement, emphasizing the importance of a thorough comprehension of their function in establishing a successful and efficient license status.

60% of clients are overlicensed

10% are in control of their licenses

30% of clients are at audit risk

99% of SAP customers will have to make a decision about their SAP landscape in the near future!

Start with samQ Quick License Assessment

- Re-classify your SAP users into the most cost-effective categories
- Assessment is based on an automatic, transactional analysis of SAP usage
- Identify alternative license matches (Worker, S/4HANA, ...)
- Optimize user costs by 30%+

Deliverables:
- User License Assessment (in a month or quicker)
- Dimensioning of users license demand based in actual system usage (quantities and costs):
  - Actual User classification
  - Actual Usage
  - Inactive Users
  - Simulation of alternative license types

Duration: up to 30 days

Advantages of tool-supported SAP license management:

- Rapid SAP license management implementation process (delivery up to 4 weeks)
- Compliance reports show updated license surpluses and deficits
- License surpluses can be used to
  o Avoid additional spending, when your company grows
  o Exchange licenses out of use for needed products
  o Your license management efforts can be reduced by 90%
  o Additional functions provide an always updated license status and recommendations for change
  o The assessment data allows you to negotiate with SAP based on continuosly updated facts and numbers

samQ LICENSE OPTIMIZER FOR SAP

- an SAP native add-on that analyzes and optimizes SAP licensing

The samQ Quick License Assessment builds a business case for license management and allows you to evaluate the samQ optimizer platform before an implementation. It demonstrates cost-optimization potential and compliance risks for your named-user population across all systems.

There is no more stress with your annual SAP license measurement. With our samQ care+ Managed Service you don't have to worry about your licenses anymore. samQ takes over your license optimization and we take care of the rest.

samQ Quick License Assessment	samQ care+ Managed Services

Deliverables:
• User License Assessment (in a month or quicker)
• Dimensioning of users license demand based in actual system usage (quantities and costs):
  • Actual User classification
  • Actual Usage
  • Inactive Users
  • Simulation of alternative license types
	Deliverables :
	• Managed SAP Licensing Services
	  • quarterly compliance reporting,
	  • yearly audit preparation,
	  • software updates and customization

visoryQ FOR SAP

Services are designed to assist you in choosing between SAP on-premise or cloud. It is a business case builder that enables customers to conduct an in-depth analysis of the proposals they are receiving from SAP for S/4HANA and 'RISE with SAP' in light of SAP's shift toward cloud computing.

One-time samQ 30 days user-analysis for visoryQ	Business case analysis for SAP contracting	SAP contract negotiation support
Deliverables: • Usage analysis using our samQ technology • S/4HANA or RISE with SAP User License Simulation • User Cost modelling using samQ RISE with SAP licensing templates • Price based on number of users (T-shirt sizing XS-XL)	Deliverables: • Determine the optimal strategy and financial scenarios to migrate to S/4HANA or RISE with SAP • Contract conversion, product conversion, cloud extension • License conversions, credits & exchange analysis • Pricing, discount, and use rights analysis • Purchasing scenarios and cost modeling using samQ S/4HANA and RISE licensing templates • S/4HANA contract migration planning • Negotiations strategy and preparations • Price based on number of users (T-shirt sizing XS-XL)	Deliverables: • Review SAP Contracts • Evaluate SAP's proposals • Identify flex opportunities • Identify license exchanges • Perform cost modelling • Document target outcomes • Define negotiations strategy • Price Time & Material based